



معرض ومؤتمر الأمن الدولي ودرء المخاطر

The definitive event for

**Security and Resilience in the Middle East**

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## ISNR Abu Dhabi – Strong support from the highest level

ISNR Abu Dhabi 2008 (International Security & National Resilience) will be organised under the patronage of HH General Sheikh Mohammed Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi and Deputy Supreme Commander of the UAE Armed Forces. The event is supported by the UAE Ministry of Interior.

**Excerpts from an interview with HH Saif Bin Zayed Al Nahyan, UAE Minister of Interior:**

**Q.** The UAE has been commended worldwide as an example of multi-culturalism, providing a safe and secure working and living environment for hundreds of thousands of people for whom the country has become a second home. The UAE also plays host of thousands of visitors and tourists. Your Highness, what are the key factors that enable the UAE to maintain a safe and secure environment?

**A.** Our approach to security is based on a proactive rather a reactive approach. This has helped us to immediately spot any criminal activity in the very early stages and uproot such activity before it develops. We believe criminal activity is not country and region-specific. Therefore our work is not limited to the UAE and we collaborate actively with other countries as well. We also value the participation of members of our society in our work and this is a philosophy that helps us move rapidly and achieve quick results.

**Q.** How will ISNR Abu Dhabi help the UAE Ministry of Interior's national safety and security objectives?

**A.** The UAE is always keen on obtaining the latest technologies to ensure the safety and security of its people. We value highly the importance of using the latest technologies, electronic monitoring and security services which have proved their superiority over traditional security methods. We want to ensure that we are familiar with latest industry trends so these can be adopted to suit our environment and developed according to our needs.

I would like to hereby call on all those who operate commercial and investment hubs, entities responsible for border security, protecting transportation infrastructure and vital installations as well as those responsible for disaster resilience whether in the UAE or internationally to take part at this important show organized by Reed Exhibitions. ISNR will see the participation of international, regional and local companies and provides an ideal platform for these companies to showcase their latest technologies, equipment and services to counter man-made and natural threats. > **TO BE CONTINUED IN THE NEXT ISSUE**



H.H. Sh. Mohammad Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi & Deputy Supreme Commander of UAE.



H.H. Lt. Gen. Sh. Saif Bin Zayed Al Nahyan, The Minister of Interior of UAE

**Q.** It is said that economic expansion and rapid development in all spheres of life pose their own challenges to homeland security. What are the unique security challenges faced by UAE? How are these challenges different from those confronting other countries in the GCC / region?

**A.** Under the wise and noble leadership of HH Sheikh Khalifa Bin Zayed Al Nahyan, President of the UAE, the country has been able to balance in a very fair manner, freedom and openness with a method that ensures that residents and visitors alike are protected and live in peace and harmony. A culturally diverse country like the UAE enjoys a variety of facilities and infrastructure for tourism, business, trade and industry. There have been constant efforts to ensure an adequate level of security in the country. Residents of the country have been mobilized in this drive towards ensuring a secure society as well. Our police forces are well trained to handle the complexity that comes with dealing with people who speak different languages and come from different cultures. Studies are currently in progress to set up a specialized police unit that will focus on the tourism sector.

**Q.** What steps are being taken to counter the above challenges?

**A.** The strategy of the UAE government, launched in mid-April this year, aims to achieve a range of important goals. This is part of a wider plan to promote the living standards of UAE nationals and residents alike and unify efforts within a single framework, as stated in the strategy.

Our Ministry's strategy, which stems from the Government's overall strategy, is based on the principle that states that "Immunity is better than taking remedial measures". We are committed to implementing this very precisely by pursuing a proactive rather than a reactive approach. This enables every resident and visitor to the country to enjoy the highest international standards of security.

**Q.** What steps is the UAE taking to integrate information exchange with other countries to counter the threat of international terrorism?

**A.** There are many steps undertaken to fulfill this need. There are ongoing coordination efforts and frequent meetings between Interpol Chiefs from the MENA region. During these meetings, issues such as the ideal means to counter organized crime and cross-border crime are discussed. The Interpol also considers the supply and free flow of security information via what is commonly known as 'Mine and Find Database', as an important asset. Also, we find keeping lines of communication and information exchange open via diplomatic channels as another useful step in addressing security concerns.

**Q.** What role did the Ministry of Interior and its security forces play in tackling the threats posed by cyclone Gonu recently?

**A.** This experience reaffirmed our readiness to confront such issues. Our forces positioned themselves at the front line and worked in harmony with all departments and decision makers who were involved. Utilizing the latest technologies our forces are equipped to deal with emergency situations in the future as well.

**Q.** How can other government agencies in the region benefit from ISNR Abu Dhabi?

**A.** The UAE gains a lot of from being the hub for key events such as ISNR. On the one hand we have the chance to familiarize ourselves with the latest products, services and technologies in the field. On the other hand, neighboring countries also benefit substantially from the exhibition and have a chance to update and upgrade their security infrastructure. This in turn impacts our own security in an indirect way particularly in countering mutual threats such as border supervision to prevent infiltration, smuggling and other illegal acts.

## ISNR Abu Dhabi 2008 The Middle East's largest integrated international homeland - security Exhibition.

The inaugural edition of ISNR Abu Dhabi will take place 2-5 March 2008 at the Abu Dhabi National Exhibitions Centre under the patronage of HH General Sheikh Mohammed Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi and Deputy Supreme Commander of the UAE Armed Forces. The show will be the largest integrated international security show in the Middle East focussing on national security and resilience.

ISNR (International Security & National Resilience) is a key addition to the global security events calendar and will act as a platform to address homeland security challenges confronting the region's governments. It will focus on the entire range of homeland security issues including intelligence and threat assessment, border and transport security, counter terrorism, critical infrastructure protection, crisis management and resilience, emergency preparedness and response, and protection of government facilities (Oil & Gas).

### Active involvement from the UAE Ministry of Interior

ISNR Abu Dhabi is being organised in association with the UAE Ministry of Interior. Official invitations to interior ministry officials from other countries in the region, and their visits to the show will be coordinated by the UAE Ministry of Interior. Brigadier Matar Salem Bin Mosaie'd Al Nayadi, from the UAE Ministry of Interior and Chairman of the ISNR Abu Dhabi Organizing Committee says: "The UAE Ministry of Interior is pleased to support ISNR Abu Dhabi. The Middle East is spending significantly to bolster its defences to combat emergency situations and terrorist threats and we expect top government officials in the region to participate in the event".

### Region's security calendar streamlined

In response to requests by exhibitors to streamline the region's security events calendar, ISNR will incorporate the former Security and Safety Middle

East, Infosecurity and APTS (Airport, Port & Transport Security) Middle East exhibitions.

### Middle East security market poised for strong growth

The increasing need in the Middle East for sophisticated equipment to counter international terrorism, protect national borders and build disaster resilience has led to expectations of sustained growth of the region's security market. A study commissioned by Reed Exhibitions has indicated that the Middle East's security market will be worth over AED 7.7 billion next year (2008) and will grow at a rate of over 50 percent to reach AED 11.8 billion in 2013. In 1998 security spending in the region was just over AED 2.9 billion.



## New authority will protect key facilities in Abu Dhabi



HH Sheikh Khalifa Bin Zayed Al Nahyan, President of the UAE has issued a law in his capacity as Ruler of Abu Dhabi, establishing an authority to protect vital facilities and utilities in the UAE capital. The new authority will have an independent corporate body enjoying financial and administrative autonomy, and be an affiliate to the Abu Dhabi Executive Council. Based in Abu Dhabi, the new body will be 'responsible for protecting all vital facilities from destructive acts to further boost the security of these facilities and achieve the economic stability in the emirate'. It will work in coordination with the UAE Armed Forces and federal and local government bodies in the conduct of its operations.

It is tasked with following up, assessing and updating all procedures relating to insuring and protecting vital facilities, such as onshore and offshore petroleum facilities, power generation and water desalination plants, the natural gas transportation network, airports, seaports, cables, aerials and all service networks owned by the emirate of Abu Dhabi from acts of sabotage.

HH General Sheikh Mohammad Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi and Deputy Supreme Commander of the UAE Armed Forces, has issued a decision appointing Shaikh Ahmad Bin Tahnoun Bin Mohammad Al Nahyan as Chairman of the new authority.

## Exhibitor show case

Dascam is a British security consultancy and training company registered in Abu Dhabi with offices in the UAE capital, Dubai and Ras Al Khaimah. Dascam's Tom Knowles-Jackson spoke to ISNR News on Dascam's operations in the UAE and the growing potential in the middle east's security market.



### Give us a brief overview of Dascam's operations

We have four business strands of which two focus on the security sector. Our security division offers security consultancy to the corporate and governmental department sectors. This advice broaches all security requirements and considerations from strategic level to operational security management. Our consultancy advice draws on industry and governmental best practice. Our Crisis Management Division provides a range of services aimed at providing a holistic package of crisis management consultancy combined with a cutting edge software system. We have been operating in the UAE now for the past six years. Our principle clients in the UAE government sector are the military and the police and we have recently developed an increasing focus with a number of key commercial companies in the region.



### How large in revenue terms is the market in the region for your services?

The estimated revenue for Security Consultancy in the GCC market is USD \$700m- \$800m whereas the estimated revenue for Crisis Management services in the GCC is USD \$500 - \$600m

## What prospects do you see for security and consultancy services in the next 3-5 years in the GCC?

We believe that the market for security consultancy services in the GCC will experience a period of significant growth as asset owners become more sophisticated in their understanding of threats and in their approach to risk management. The past 2-3 years have already seen many owners consider security in their new projects for the first time. The pace of construction and the increasing threats of exported terrorism from near neighbours will only lead to increased threat profiles in the fast developing nations of the GCC.

## Which markets in the region look the most promising for your company?

The UAE, Saudi Arabia and Qatar offer the greatest potential for Security Risk Management of major infrastructure projects. The value of these assets and the threat profiles of recent attacks by terrorist groupings indicate that major infrastructure projects are the most likely targets. These markets also offer great prospects for Crisis Management and Incident Management preparedness based on software solutions that aid commanders' decision making. The GCC market is gradually maturing to incorporate better preparedness for pre and post incident management. The immaturity of this market means that there is great growth potential.

### Industry News: A round-up of the latest from the region's vibrant homeland security sector

#### EADS joins leading global companies at ISNR Abu Dhabi

EADS is the latest leading defence and security company to have confirmed its participation at ISNR Abu Dhabi (International Security & National Resilience), the Middle East's inaugural homeland security exhibition and conference.

EADS joins other well-established players at the show including Sagem, Thales, Honeywell, SIG SAUER, SECURITION, ROSOBORONEXPORT, Avon Protection, Allen-Vanguard, ICxTech-US and Dascam Consulting in a bid to tap the growing market in the Middle East for the latest equipment, services and technology aimed at securing borders, building disaster resilience and countering international terrorism.

Over 6,500 square metres of net exhibit space has been booked at ISNR Abu Dhabi with Turkey the latest country to confirm its presence via a national pavilion at the show. Other national pavilions at ISNR Abu Dhabi include South Africa, Japan, Italy, Germany, UK, USA, Swiss, Finland, China, Ukraine, Russia and Austria. The UAE Ministry of Interior will host official delegations from more than 60 countries at the event with the delegations led by top security officials including Ministers of Interior. Leading authorities including the UAE Ministry of Interior (MOI), National Security Centre, National crisis & emergency management authority and all local police organizations will collaborate in organizing ISNR Abu Dhabi, according to Reed Exhibitions, the organizer.



#### Thales' regional client portfolio grows

The Meltem contract awarded to Thales involves supply of nineteen aircraft equipped with sophisticated maritime patrol and surveillance systems for Turkey's Navy and Coast Guard. Maritime surveillance aircraft are deployed for monitoring territorial waters of the Exclusive Economic Zone (EEZ), for detecting all forms of illicit trade and trafficking, accidental pollution and oil dumping, and for search and rescue operations.

Thales was also recently awarded a €14 million contract for the design, supply, installation and deployment of signalling systems for the Taourirt-Nador rail link for the Moroccan National Railways (ONCF).

Thales's solution is based on its high-performance LockTrac 6171 PIPC electronic interlocking system, which implements a proven standard technology ensuring maximum reliability and safety. Already deployed at more than 100 stations on the French national railways, the PC-based LockTrac 6171 PIPC system will be installed at eight stations along the 117 km Taourirt-Nador rail link.

In Qatar, Thales has bagged a contract for the complete design and delivery of the integrated security & safety system at the New Doha International Airport (NDIA). One of the world's most ambitious airport projects, the first phase of the NDIA is scheduled to open in early 2009 with a capacity for 12 million passengers yearly. Planned expansions will raise that to 50 million passengers by 2015.



## View Systems records more orders from the Middle East - Establishes \$19 million facility in Bahrain -

View Systems Inc., the US-based homeland security company has that orders continue to pour in from the Gulf countries including Bahrain, United Arab Emirates. A total of fifteen SecureScan units have been ordered from this region. View has also tendered a request for bid from Bahrain which totals over \$280,000 and includes 8 SecureScan units, LAW handheld metal detectors, x-ray equipment and nuclear sensors.

View has also set up a manufacturing and distribution facility in the Hidd Industrial Area, Bahrain, at a cost of \$19 million following the establishment of a subsidiary company, View Systems International.

The products manufactured at the Hidd facility will include SecureScan, a concealed weapons detection system that photographs persons that pass through it and with highly sensitive passive sensor technology, detects to a high degree of accuracy the likelihood of concealed weapons such as knives, guns or razor blades. Simultaneously it ignores items such as coins, keys and belt buckles, and produces a graphic user interface to circle the location of weapons.

Gunther Than, CEO of View Systems, said that fifteen SecureScan units had been sold to the Middle east region. "The need for security products is definitely present in the Gulf countries and will remain strong.

I am confident that the opening of View Systems International, W.L.L. in Bahrain will prove to be beneficial for the company and that international sales will continue to pour in".

## Sagem Défense Sécurité to supply Kingdom of Bahrain latest-generation Metamorpho™ biometric system

Sagem Défense Sécurité (SAFRAN Group) , an ISNR Exhibitor has signed a contract with the Kingdom of Bahrain's Ministry of Interior, as the prime contractor for a complete, latest-generation Metamorpho™ biometric system. This new-generation AFIS1, which is used for crime solving, will replace an existing system previously supplied by Sagem Défense Sécurité.

The biometric comparison algorithms of the new system ordered will significantly improve performance of the current system: the new generation Metamorpho™ will effectively offer better precision for fingerprint, palm-print and trace recordings, as well as enhanced performance in processing requests. The capacity of the fingerprint database and the system's daily flow will also be increased.



An advanced access control solution from different security solutions contractors were installed at several prime locations in the capital.

The CEM AC2000 SE System provides advanced levels of access control and integrated ID badging. The system design incorporated a highly resilient server running under a Linux operating system with Windows XP operator PCs, integration with third party biometrics and CEM Info Prox card readers that provide a third level of system resilience with unique intelligence at the door.

The InfoProx card reader is ideal for the exhibition environment as it has an LCD message display that provide users with an immediate explanation as to why the access has been denied (ie 'wrong zone'). The CEM InfoProx reader also has an internal database offering unique intelligence at the door, ensuring that, even if offline, the reader continues to provide card validation.

## AMG to supply CCTV transmission system to Museum of Islamic Arts in Qatar

AMG Systems, a leading provider of fiber optic transmission equipment for CCTV surveillance operations, has been contracted to supply its new fiber optic transmission system to form part of the security and surveillance system at the newly constructed Museum of Islamic Arts in Doha, Qatar.



## IndigoVision provides access control over IP at Doha International Airport

IP video security systems manufacturer IndigoVision has completed an integrated system at Doha International Airport (DIA) in Qatar consisting of over 600 cameras and 200 access control points.

The open-architecture solution at DIA is fully integrated across the airport's LAN using its 'control center' management software. 'Control center' allows operators to monitor live video feeds and recorded footage from the network video recorders (NVRs) as well as status information and alarms from the access control system. The tight integration of the access control and video management in 'control center' allows the virtual matrix to be driven by alarm events, eg a salvo of cameras can be displayed when an alarm is raised from a given access point. Events within 'control center' are generated and logged for card swipes, illegal access and tamper defect.

## Honeywell's unique Micro Air Vehicles protect troops against improvised explosive devices

Honeywell's Micro Air Vehicle (MAV) is being increasingly deployed to keep troops safer by identifying improvised explosive devices (IEDs) from the sky. Each MAV is small enough to carry in a backpack and is equipped with video cameras that relay information back to foot soldiers using a portable handheld terminal. The circular vehicle, just 16 pounds and 13 inches in diameter, operates like a small remote-controlled helicopter and can easily fly down to inspect hazardous areas for threats without exposing soldiers to enemy fire. Honeywell's MAV also has the unique ability to take off and land vertically from complex desert and urban terrains without using runways or helipads.

## ISNR Abu Dhabi's global promotion program sparks significant exhibitor interest

The ISNR Abu Dhabi project team has been hard at work promoting the event at several defence and security shows globally over the last few months. The team's visit to the Paris Air Show at Le Bourget led to the German Security Industry Association confirming a 450 square metre stand. Italian, Turkish, Korean and Pakistani companies showed active interest in ISNR at IDEF-Turkey (International Defence Industry Fair). ISNR's Participation at the Global Security Exhibition in Singapore gave the team the opportunity to commence discussions with prospective exhibitors from Australia, Thailand and Japan. As of the end of October 2007, 6500 square meters of net exhibit space has been booked. ISNR Abu Dhabi is also being promoted at upcoming security and defense shows world wide.

ISNR Abu Dhabi  
website is now live!



[www.isnrabudhabi.com](http://www.isnrabudhabi.com)



## SNR ABU DHABI 2008 will be introducing a new feature called VIP Delegations e-management System

ISNR ABU DHABI 2008 will invite a number of Official Homeland Security Delegations to visit and meet with exhibitors. It will be a unique opportunity for your company to promote your products and capabilities to key Security decision makers during the show.

Whilst every endeavour will be made by ISNR ABU DHABI 2008 management to satisfy your requirements, please note that there will be time constraints on the delegations availability as well as a certain excessive demand for meetings. If a stand visit is arranged please note that this will be for approximately a 5 minute period only. Therefore, it is important to ensure that this time is focused and relevant to the visiting delegation. Exhibitors may also wish to bid to host a lunch or dinner, if appropriate.

ISNR ABU DHABI 2008 will only be acting as the facilitator for the industry to meet with the delegations and the UAE MOI & Police Forces will be the final programme arbitrators.

You will need to nominate one point of contact for all ISNR ABU DHABI 2008 communication in relation to delegation co-ordination

Your appointed point of contact person may be contacted in due course by the protocol Department and ISNR ABU DHABI 2008 PA to finalise your agenda planning arrangements.



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